

We are one of the most Reputed and Trusted organization for Supply Chain Management Education, since 1992

CPIM
Certified in Planning &
Inventory Management

CPIM

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Inventory Management**

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Certified in Planning & Inventory Management

The APICS Certified in Planning and Inventory Management (CPIM) program is recognized worldwide as the standard in production and inventory control. An APICS certification shows a commitment to the profession that leads to a sense of accomplishment, demonstrates value to an employer, enhances earning potential and provides a path to career advancement. The APICS CPIM program is broken down into modules spread across two parts to provide participants with the best possible educational assessment and knowledge base.

More than 100,000 professionals have earned the APICS CPIM, and nearly 3,000 have advanced to the APICS Certified Fellow in Planning and Inventory Management (CFPIM) designation. After earning an APICS CPIM designation, you can begin the process of earning the CFPIM designation. The distinguishing characteristic of the APICS CFPIM designation is the willingness to share acquired knowledge with others through presenting, publishing, teaching and participating in professional development activities.

Benefits

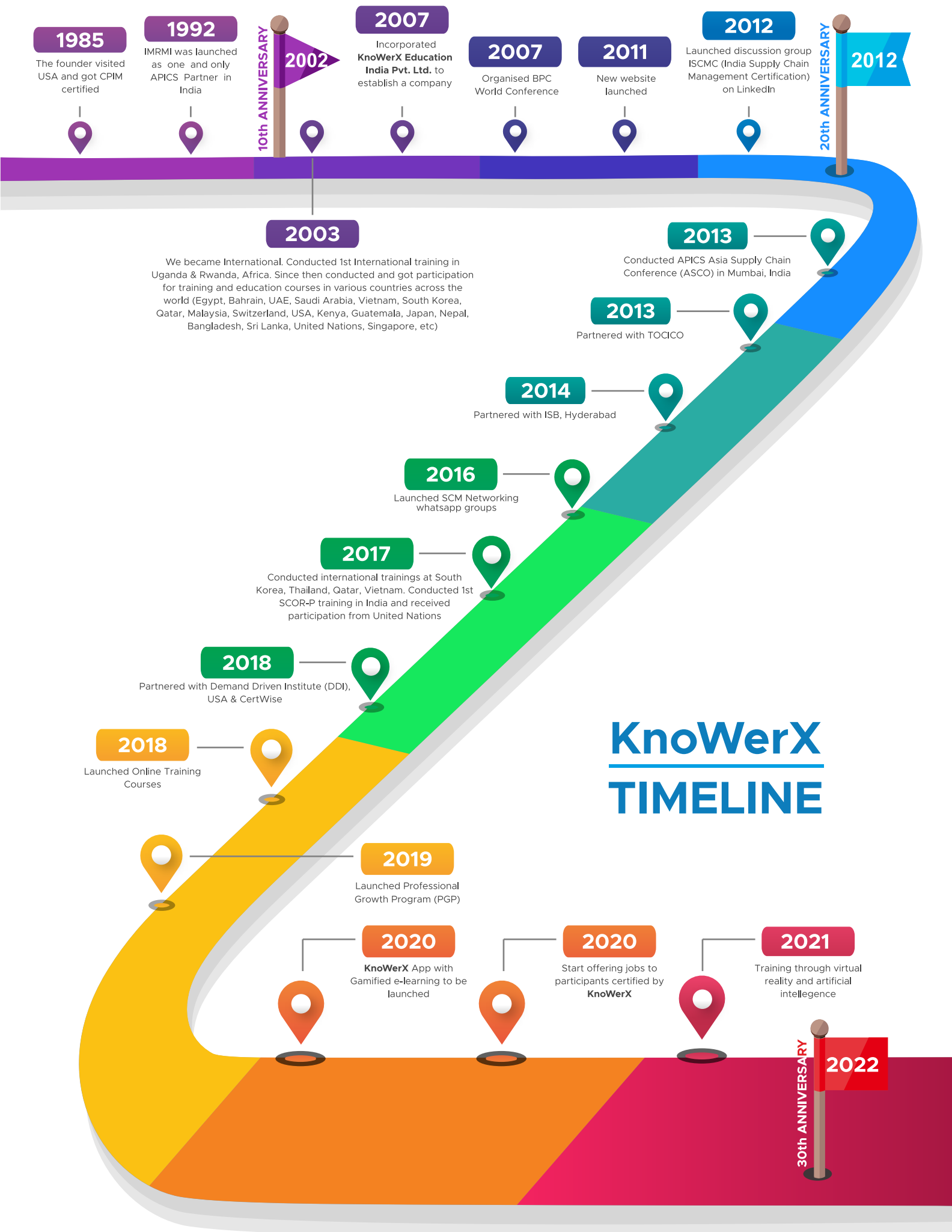
- Recognized globally as best Production and Inventory Certification
- Higher earning potential and career growth
- Improves internal operations and increases customer satisfaction, thereby resulting in company profit
- Increases functional knowledge of production and inventory management
- Worldwide recognition of certification will open doors to global careers and opportunity to work across the world
- Increases individual recognition and marketability
- Master the skills needed to bring new ideas to suppliers, plants and distribution
- Latest best practices raise job performance and helps one drive improvement in their organization and maximize efficiency of planning and operations
- Enhances credibility within the organization

Why KnoWerX

Pioneers in SCM Training & Certification with legacy of more than 30 years, KnoWerX is the Only Premier Elite Partner (PEP) of ASCM in India. You can avail below benefits when you take the ASCM certification through us.

- Lowest Pricing on SCM certificates & training
- Get more 5% discount in Exam fee
- Zero shipping charges within India
- Free Re-Take on exams
- Pay your fees in instalments with the help of our finance partner
- Opportunity to work in any country of your choice
- Unparalleled Assistance from KnoWerX team





KnoWerX TIMELINE

TRAINERS



S. Sathiyamurthy
B. Tech, MBA, CSCP, CLTD, SCOR-P
DDPP, DDLP
APICS Recognised Instructor



Sekhar Venkatachalam
B.E, DIISc, CSCP, CIRM, CPM, FIE,
FIIMM, 6Sigma (Green Belt)
APICS Recognised Instructor



Gopal Sahai
MBA, CSCP, CPIM, PMP, PMI-PBA, MSP(P)
DDPP, DDLP
APICS Recognised Instructor



Raju Balasubramanian
BS, MS (BITS Pilani), PGD (Insead), CPIM, CSCP, DDPP
APICS Recognised Instructor

ESTEEMED CLIENTELE

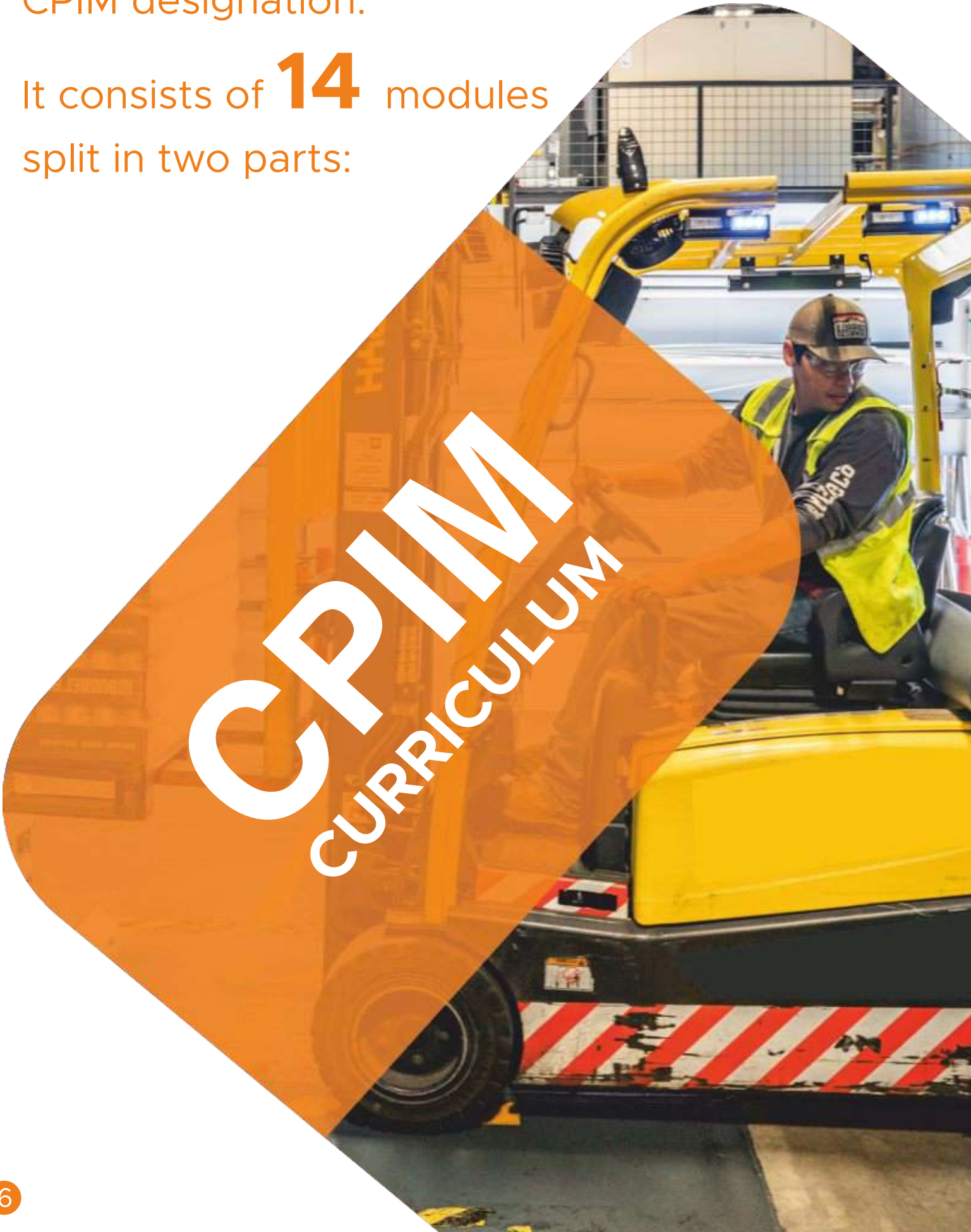


+ MANY MORE

CPIM Part 1 and Part 2 exams must be passed within 3 years of each other to earn the CPIM designation.

It consists of **14** modules split in two parts:

CPIM CURRICULUM



CPIM Part 1

The entry-level learning program introduces the definitions and concepts for planning and controlling the flow of products and services into, through and out of an organization. It explains fundamental relationships among the various activities that may occur in the supply chain network from suppliers to customers.

This includes modules like:

Module 1: Supply Chain Overview

Module 2: Fundamentals of Demand Management

Module 3: Plan Supply

Module 4: Execute Supply Plan

Module 5: Inventory Management

Module 6: Continuous Improvement/Quality Management and Technologies

CPIM Part 2

CPIM Part 2 combines key concepts from the field of operations management.

It details eight modules of operations management.

Module 1: Strategy

Module 2: Sales and Operations Planning

Module 3: Demand

Module 4: Supply

Module 5: Inventory

Module 6: Detailed Schedules

Module 7: Distribution

Module 8: Quality, Continuous Improvement, and Technology

FAQ

Frequently Asked Questions



• How can one benefit from ASCM Certification?

Benefits to Companies:

- Helps employees master advanced supply chain management principles that extend beyond an organization's internal end-to-end operations from suppliers to customers.
- Provides a higher-level of knowledge and skills needed to streamline operations and produce bottom line results.

Benefits to an Individual:

- Provides candidates with the necessary tools to effectively manage global supply chain activities.
- Enables them to implement best practice approaches to increase supply chain efficiencies.
- Gives more credibility and recognition in your workplace.

• Which ASCM certification should I opt for?

- If you are looking for entry Level Certification OR a certification to update your knowledge in inventory and production field, ASCM CPIM is the best. It covers Plan, Source and Make. Refer CPIM brochure to know more.
- If you want to make a career in Logistics, plan for ASCM CLTD Certification. It covers Deliver and Return within the organization. Refer ASCM CLTD brochure to know more.
- If you want to learn about end-to-end Operations management, attempt ASCM CSCP Certification. It covers the entire spectrum supply chain beyond the four walls of the organization.
- When professionals (Top or Higher Middle level management category) have a project to re-engineer or re-structure the supply chain of company, then every participant who is a part of the project should be SCOR-P certified. Refer to the ASCM SCOR-P brochure to know more.

• In Which industries Supply Chain is important?

Today, supply chain exists in almost all the fields. The list is quite vast. To name a few...

- Manufacturing companies
- E-Retail
- Technology
- Food & Beverage
- Shipping
- Automotive
- Fashion
- Healthcare
- Oil and Gas
- E-Commerce, and so on.

• Is the certificate known globally?

Yes, APICS/ASCM Certifications are recognized globally.

• Can I do CPIM Part 1 and then go for CSCP or CLTD?

Yes, you can do CPIM Part 1 and go for CSCP or CLTD. CPIM Part 1 certification will be valid for 3 years. Once you complete your CSCP or CLTD Certification you can complete CPIM Part 2 as well.

• Do I have to be an ASCM Member to pursue a certification?

Being a member, you get discounts on exams and learning system. However, membership is not mandatory to earn a certification.

- **Should I take training or not?**

Training is always beneficial for certifications. You can always connect with the instructor for any doubts or queries related to the study material and have a smooth process towards your exams. KnoWerX instructors have more than 35 years of experience and the passing ratio of KnoWerX candidates is 90%, and too in first attempt.

- **Modes and terms of payment?**

- You can make the payment either through Net Banking or Credit Card.
- Payment Terms: i. 100% Advance ii. Instalments

- **Is it possible to pay fees in EMIs?**

YES, you can. Kindly connect with our sales team for further assistance on the same.

- **What is the Exam Pattern and Scoring?**

- Pattern: The exams are computer based. It consists of 150 Multiple Choice Questions and you will have 3.5 hours to complete the same. No negative marking
- Scoring: The CPIM exam score range is 200-350. A score of 300 or higher is required to pass the exam. Any score 299 or below is failing

- **Can I take exam from India or will I have to go abroad?**

You can take exam across the globe. Testing is available at PearsonVUE testing centers. You can search for a local location and schedule your exam.

- **What is the validity of all certificates?**

APICS/ASCM Certificates are valid for 5 years. Within these 5 years a candidate must earn and submit 75 points to renew certificate for another 5 years. For more information on the rules and policies on maintaining certification, please visit <https://www.ascm.org/learning-development/certifications-credentials/certification-maintenance>.

- **Will I get a job, an increment or a promotion after completing APICS certification?**

APICS certifications help you increase your knowledge, like any other qualification, in management stream. So, it should lead to a new job, an increment or a promotion but this cannot be said with certainty as these sway heavily in both positive and negative directions with changes in demand and supply equation of skilled Man-power in the job market. However, salary surveys done by APICS in the US in the past show that APICS certified professionals earn more salary on an average than non-certified professionals, proving higher Preference for APICS certified professionals. Therefore, it can be said that on an average, APICS certified Professionals are preferred over non-certified professionals in the relevant fields. This should in turn lead to better opportunities for you, compared to others, in the job market, increments and promotions, in the relevant fields.

- **Can SCM help in a pandemic situation like Covid-19 or a similar situation?**

Yes Definitely. In a post-COVID-19 world, supply chain stress tests will become a new norm. The distributed global business model, optimized for minimum cost, is finished. Tomorrow's model demands new priorities in optimization.

- **Can the exam be given from home or we need to visit the test centers?**

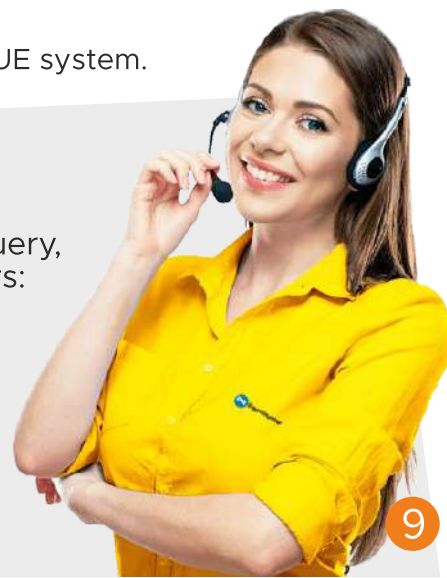
Exams can be taken online from your home or your workplace via the OnVUE system.

For more details on the certification, registration, or any other query, please connect with our sales team on below mentioned numbers:

Western Zone: **+91 77389 26464**

Southern Zone: **+91 99960 46464**

Northern Zone, Eastern Zone & International: **+91 84339 86464**



KnoWerX PGP

KnoWerX offers a wide range of professional growth programs which are focused on developing a deeper understanding of diverse business concepts in an individual to enhance individual and organisational performance.

KnoWerX PGP Series of Programs and Benefits

“KnoWerX PGP” series of education, leading to various certificates, is aimed at professionals to be able to get deeper understanding of concepts on which businesses and ERPs (like SAP) runs to improve their own individual performance and performance of their organizations.

Benefits to individuals include more practice oriented knowledge, better job readiness for the corporate world, improved performance on the job, ability to use ERP (like SAP) better, added advantage when applying for jobs, greater preference by corporates, etc. All of these would obviously lead to higher pay and faster job placements.

Benefits to organizations include better trained work force, improved ROI on ERP / technology investments, etc. All these would obviously lead to better productivity, effective business processes, reduction in errors and rework, etc. that would add to competitive advantage, growth and profitability.



Certified in Forecasting & Demand Management (CFDM)

CFDM offered by #SCMGuru KnoWerX aims at developing the individual in the forecasting and demand management domain. To gain a competitive edge over fellow professionals, no certification can be better than this course.

Certified Inventory Management Officer (CIMO)

Materials and inventory form the core of logistics and supply chain industry and managing it is not everyone's cup of tea. But CIMO certification, offered by #SCMGuru KnoWerX Education, promises to deliver skilled, certified and competent professional in the industry segment. Content of CIMO and all other courses from KnoWerX are based on current industry practices.

Certified Integrated Business Planner (CIBP)

The key to successfully implemented (IBP) model is expertise and professionalism. CIBP from #SCMGuru KnoWerX will help you achieve efficient, effective and coordinated business functions. It benefits the individuals through practice-oriented knowledge job readiness and elevated capability.

Certified Warehouse Management Professional (CWMP)

With the current rise in logistics requirements and issues, the CWMP certification from #SCMGuru KnoWerX provides detailed and advanced knowledge about Warehouse Management. Various techniques, technology, processes etc all are a part of the certification course. With interactive videos of specialised warehouses and case study, an individual is ready to transform and manage warehouse for the success of company.

Certified Direct Material Planner (CDMP)

The basic component of any business is material and it forms the base of the business's supply chain segment. With CDMP from #SCMGuru KnoWerX, an individual can master the material planning techniques and gain proper knowledge various important SCM terms and functions like BOM, MRP, MPC etc. Raw materials, material packaging, semi-finished intermediated, processed parts, assemblies etc. are included in direct material planning.

What Our Clients Have to Say

I really want to thank the whole team of KnoWerX and especially Mandira and Mr. Gopal Sahai. who had guided me through tough times. I appeared for the ASCM CPIM Part 1 in 2019 and CPIM Part 2 in 2021.

Nearly three years of bond with KnoWerX. Must say the coordinators are very approachable and guided me in even very simple queries. Once again special thanks to Mr. Gopal Sahai, who guided me in the right direction. He is really a mentor for me!! Keep Rocking!!



Ms. Reshmi.K.K, CPIM.
Merck Life science Pvt Ltd.
Bangalore
Global Demand Planner
Senior Specialist

I just want to say a Big Thank you to KnoWerX specially Mr. Gopal Sahai on his professionalism and patience when doing the APICS CPIM 2. The online training is well presented and there's a lot of flexibility. Mr Gopal support and patient help me passed and became CPIM Certified, I feel that his personal investment (after hours) on the training help a lot in regards to some topic that we don't understand.



Mr. Archie Alano, CPIM.
Demand Planner ANZ
Edwards Lifesciences

Happy to share that I have completed my APICS CPIM Certification in Jun 2021. It was something which I was willing to do for a longtime & finally I took the plunge for it in 2020, all this while I received consistent support from team KnoWerX, they were very helpful at each phase of this journey right from beginning till the end. I congratulate them for their Customer Centricity & positive intent.

I am more than happy to clear the CPIM exam and get myself certified. KnoWerX Education has been a constant support and they were very professional throughout the duration of the Learning journey. They had assigned me the same coach for both parts which helped me a lot. Thank you for the support and guidance and setting new standards. I recommend all Supply chain aspirants to get certified through KnoWerX Education for professional growth.



Ateev Srivastava, CPIM
Michelin India Pvt Ltd.
Senior Manager in Supply Chain

Mr. Haresanker S, CPIM.
Interglobe Aviation Limited
(InDiGo)
Technical Officer
Planning and Logistics



What Our Clients Have to Say

At the outset, I am glad to share that I have cleared the CPIM Part 2 exam in first attempt. Regarding the Training, Scheduling & Exam, process are awesome. Let me start with On-boarding process to get into this course. It was seamless and the process was made very simple and the team was courteous to answer all the queries raised and there was a continuous follow up till I started the 1st session. Then on the online training part, it was very good and I could able to feel my older class room training days. Our Trainer- Gopal Sahai Sir was very friendly, calm, composed to answer all the queries without any frustration. In fact many of the sessions, we were so tired and he was going on with full energy beyond the time limit. I was lucky enough to get into his schedules for Part 2 also as he was the instructor for Part 1 too. I must thank him for the coaching / guidance. He has literally wanting to transfer his vast experience and was pushing us to go through online quizzes and case studies to have broader understanding on the subject to clear the exam. Regarding the exam session, the level of questions were so tough to find the right answer as the right one differs from the rest by a very little margin. The way the questions were derived and covering all the subjects was really good enough. We won't be forgetting the subjects if we continue to learn like this. Overall, it was a good experience to clear the exam after a long gap (for me personally, I am writing a certification exam after a gap of 4-5 years (apart from Part 1).

Mr. Venkat Ramakannaian, CPIM.
Caterpillar India Pvt. Ltd.
Facility Manager



KnoWerX team guided me all the way through the process of registering till scheduling my APICS online exams. Extended their supports in timely delivery of study materials and online registration. Their tele-guidance and counselling during the pandemic period helped me clear my CPIM (Part-2) successfully.

Mr. Mathivanan P, CPIM
Manager – Packaging,
Development & Inventory
HPCL



My name is Midhun Murali and I had cleared my CPIM Part 2 exam with a score of 313 out of 350 and got APICS CPIM Certified. I would like to thank you for the continuous and diligent support provided to me from your end for the self study program I opted for. When ever I faced an issue during the course period, the kind of support you had provided has helped me a lot to avoid stressful situations. An institution such as KnoWerX is very much helpful for working professionals like me to take up challenging portfolio building goals such as APICS Certification



Mr Midhun Murali
Caterpillar Inc.